I get things done.

Tech Skills:

Mindbody, Microsoft Office, Excel, Google Suite, Dropbox, Slack, Trello, Harvest, Forecast, QuickBooks, Adobe Suite, Final Cut Pro

Ayla Weisz

2017-2020

Clients:

Phoenix Entertainment NYC **ABCirque** Visual Country The Other Side Only Child Aerial Theatre Speakeasy Circus The Muse Brooklyn Street Cirque

PROMPT CORNER PRODUCTIONS. Producer

- Executed full-scale circus shows, regional tours, interactive children's shows, and corporate events.
- Primary point of contact for clients during events and productions, providing complex problem solving, logistics, safety management, and execution of schedule.
- Developed and implemented strategies for clients' including marketing, sales, client relationship management, safety management, content creation, and interdisciplinary coordination.
- Spearheaded contracting, budget creation and management, expense tracking, marketing strategy, studio scheduling, and logistics planning.
- Collaborated with clients to always deliver the final product within deadline and budget.

Clients:

Google Starbucks Estee Lauder Tommy Hilfiger Converse Saks Fifth Avenue Fisher-Price Subaru Veuve Clicquot Sargento Cheese Marriott Hotels/SPG Neutrogena Zola

VISUAL COUNRTY. Producer & Account Manager

2015-2017

- Directed 30 campaigns from initial outreach to final invoice and supported up to 20 individuals by implementing workflows and quality control, fielding calls, and preparing estimates.
- Conducted hiring activities to secure talent for content marketing and branded entertainment production.
- Demonstrated meticulous attention to detail by identifying client needs, presenting sales pitch decks, negotiating contract terms, managing budget, casting, and managing creative process and postproduction.
- Planned and executed project plans with estimates, timelines, ideation, creative briefings, problem solving, risk management, stakeholder management, storyboards, pre/post-production, and oversight of shoot.
- Oversaw production of multiple branded campaigns with budgets of up to \$200K, guiding the team through creative ideation, concepts, and end-to-end production.
- · Identified and recruited influencers to post client content, negotiated terms, executed schedule, monitored posts, and data mined performance achieving 30K+ views and 23% interaction rate.